

Greg Brown

Greg grew up in the small southwest Iowa town of Leon. He went to University, first at Iowa State and then Northeast Missouri State, now Truman State University. While still a student, he had an internship for Missouri Attorney General, John Ashcroft that included driving Ashcroft to speeches and enduring his gospel singing as they drove along. So that's how he got to Jefferson City. He was originally hired at Learfield by Robert Fowler, who was an honorary member of his college fraternity.

Soon after he started at Learfield, I asked him to go with Roger up to Des Moines to manage the Iowa State property. He was in charge of sales and Roger was in charge of affiliate relations, but they made joint calls. As I mentioned in my post on Roger, Greg handled sales while Roger did affiliate relations but they made a lot of calls together.

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[part of longer post]

